Export Outlook for Oilseeds & Products

Revised Forecast for 2001: \$\Pi\$100 Million to \$8.9 Billion

Initial Projection for 2002: \$\frac{1}{2}\$800 Million to \$9.7 Billion

Revised FY 2001 Forecast (since May)

Key Upside Developments

- US soybeans & meal exports increase 1 mmt due to larger foreign demand

Key Downside Developments

- Palm oil supplies lower vegoil prices

Initial FY 2002 Projection

Key Upside Developments

- Soybean & product prices benefit from slow US output expansion; soybean export volume remains at record 27.1 mmt
- US soybean oil exports & prices set to increase with slowing palm oil output

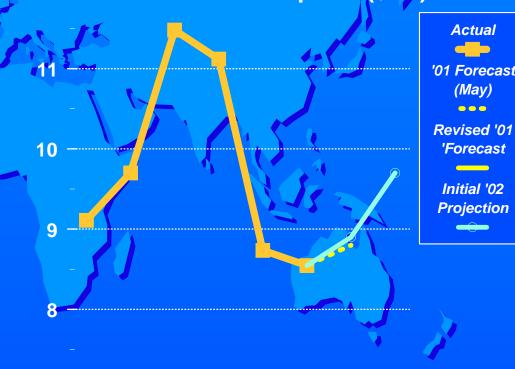
Key Downside Developments

- Increased competition from Brazil in sovbean markets
- Increased carry-out holds soybean unit prices below average

Wild Cards

- SAmerican oilseed expansion
- Oilseed output & usage in China & India

US. Oilseed & Prod Exports (\$Bil)



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Note: Excludes corn gluten feed/meal

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